



UNIVERSITY

## MEMORIAL UNIVERSITY OF NEWFOUNDLAND

### OPEN CALL FOR BIDS FOR

### DELL SERVERS 5-YEAR LEASE

TMD-037-26

### ADDENDUM # 1

Date June 11, 2026

Purpose of Addendum 1:

Please see statement below to be added to Appendix A – Specifications

**Memorial University is requesting the Dell Servers noted in Appendix – C Pricing Form. No other equivalent will be accepted other than Dell. Other manufacturers' equipment would be considered non-compliant.**

Questions & Answers:

- 1) The RFP does not indicate whether the intended lease structure is fair market value (operating) or capital, and it does not specify a preferred payment frequency. Both impact end-of-term obligations and overall cost. Could you please clarify the preferred structure and payment cadence?

**Answer: Capital lease with quarterly payments (Jan 1<sup>st</sup>, April 1<sup>st</sup>, July 1<sup>st</sup>, and Oct 1<sup>st</sup>) with MUN retaining ownership of equipment at the end of the lease.**

- 2) The current evaluation appears to focus on the quoted lease payment. Will total cost over the full five-year term be considered, including end-of-term obligations, return conditions, and renewal terms?

**Answer: Evaluation based on the total cost of the 20 lease payments. No cost at end of lease, no return conditions, no renewal terms. At EOL contract is done, MUN owns the equipment**

- 3) Will lifecycle management capabilities be considered in the evaluation, such as flexible end-of-term options, asset refresh planning, and access to an asset management platform?

**Answer: Not Applicable**

- 4) Would the University consider requiring bidders to disclose material end-of-term conditions as part of their submission, to allow for a consistent and transparent comparison?

**Answer: Not Applicable**

- 5) Due to global supply constraints, Dell is not currently shipping 16GB or 32GB DIMMS. Are you willing to accept 64GB DIMMs as a replacement?

**Answer: No, Not at this point and time.**

- 6) The RFP specifies Dell PowerEdge server models and Dell part numbers. Will Memorial University consider equivalent server solutions from Tier 1 enterprise server manufacturers (e.g., Lenovo, HPE), provided the proposed solution meets or exceeds all technical specifications, warranty, support, and performance requirements outlined in the RFP?

Answer: No other equivalent will be accepted other than Dell. Other manufacturers' equipment would be considered non-compliant.